

## **Fact Sheet**

Name InfectoPharm Arzneimittel und Consilium GmbH

Sector Pharmaceutical industry

Type Family-owned company, in second generation

Target markets Pharmaceuticals for children (pediatrics, social pediatrics)

Infectiology, dermatology, pneumology, allergology, ENT

Special preparations for use in hospitals

Over-the-counter products for self-medication (OTC)

Medicinal products

Cosmetics

Core Development and continuous improvement of pharmaceuticals with

medically proven active ingredients

Market leader Germany Pediatrics: strong in infectiology, dermatology and ENT

USP consilium service – impartial consulting, training and knowledge transfer

for physicians and other healthcare professionals in Germany

Guiding principle "Knowledge is Health"

Headquarter Heppenheim (Hesse), Germany

Founded in 1988

Founder Dr. Manfred Zöller<sup>†</sup> and Monika Zöller

Management Board Philipp Zöller – Strategy, Business Development

Michael Gilster - Business Administration, IT, Logistics

Dr. Markus Rudolph – Marketing & Sales, International Business Dr. Aldo Ammendola – Manufacturing, Research & Development

Size: > 450 InfectoPharm Group

Number of employees ~ 300 InfectoPharm Germany, ~ 120 Beyvers

~ 40 in subsidiaries: Austria, Italy, France, Great Britain

Revenue ~ 300 mill. euros InfectoPharm Group (2024)

~ 280 mill. euros InfectoPharm Germany (2024)

Annual growth rate ~ 10 %

International Sales to >30 countries, main target area is Europe

Products > 140, of which ~80 are prescription-only pharmaceuticals

> 400 Marketing Authorisations (pharmaceuticals)

~ 100 (others)



Subsidiaries Pädia GmbH, Heppenheim (OTC products for children)

www.paedia.de

Beyvers GmbH, Berlin (CMO for liquids and semi-liquids)

www.beyvers.de

Sonormed GmbH, Hamburg (Digital Health Solutions)

www.meinetinnitusapp.de/unternehmen

Branches InfectoPharm Arzneimittel und Consilium GmbH

Vienna, Austria

www.infectopharm.at

InfectoPharm Srl

Milan, Italy

www.infectopharm.it

**InfectoPharm France SAS** 

Lyon, France

www.infectopharm.fr

InfectoPharm Ltd

London (Marlow), United Kingdom

www.infectopharm.co.uk

Cooperations Vaccine alliance with msd

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## About InfectoPharm

InfectoPharm Arzneimittel und Consilium GmbH specializes in the initial and further development of pharmaceuticals. Over the last 35 years, this family-owned German company has established itself as a groundbreaking pioneer in the industry. The portfolio currently comprises about 140 preparations – including numerous innovations in the fields of pediatrics, infectious diseases, pulmonology, dermatology, allergology, and otolaryngology. The "consilium service" provides impartial consulting and knowledge transfer to healthcare professionals, free of charge.

The InfectoPharm Group owns branches in Austria, Italy, the United Kingdom and France, as well as three strategically complementary subsidiaries in Germany: Pädia GmbH with its distinct pediatric OTC portfolio, and Beyvers GmbH as an internationally known full-service supplier for pharmaceuticals and cosmetics. The third new acquisition in 2025 is Sonormed GmbH with a well-established tinnitus app as a modern health solution. The group has more than 450 employees and posts an annual turnover of approximately 300 million euros (2024), with an average growth rate of 10 percent. InfectoPharm regularly receives awards from the medical community, such as the "Golden Tablet", and from the business sector, for example as the "Most Crisis-Proof Employer", "Most Crisis-Proof Company", and "Most Innovative Company".